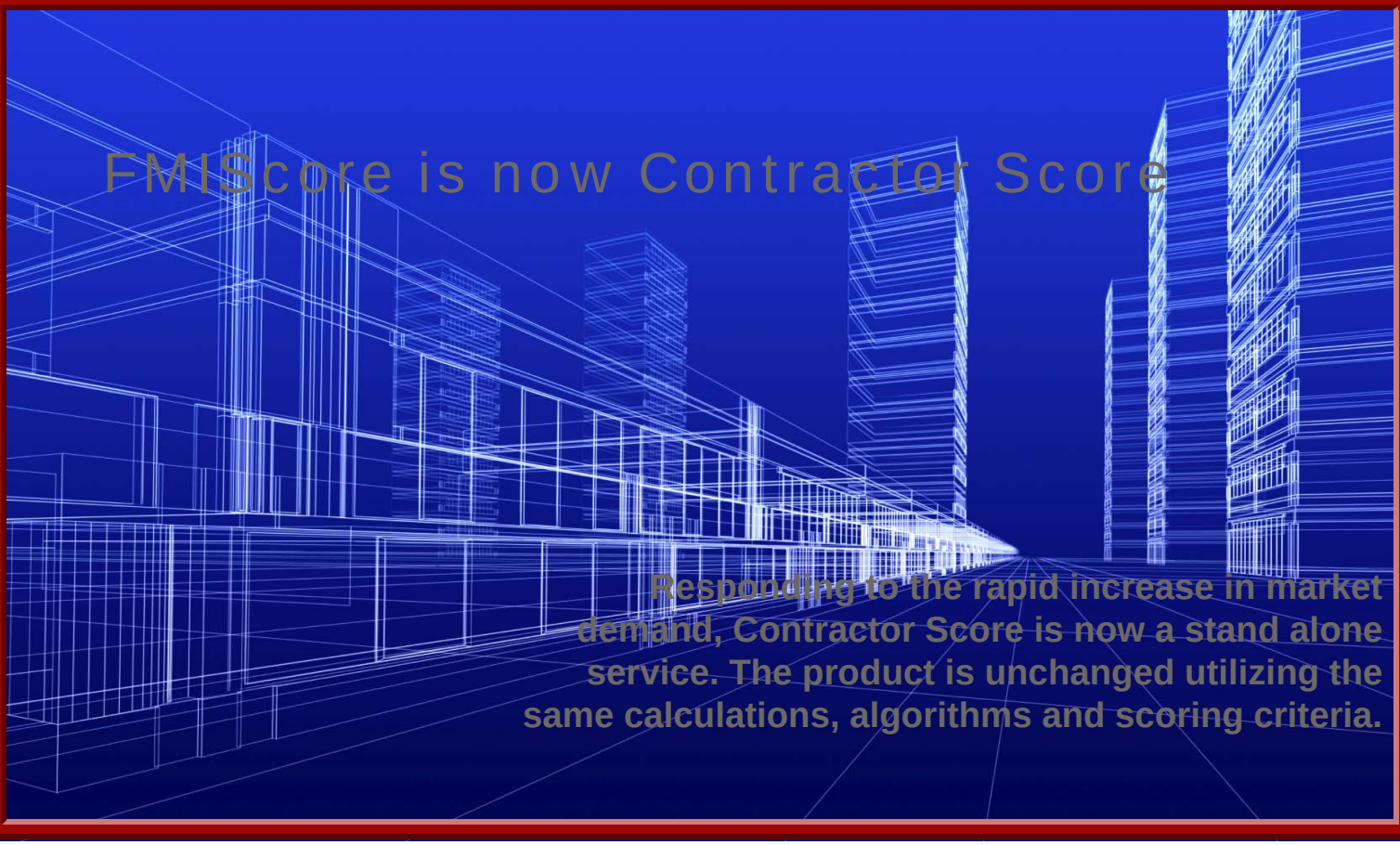
CONTRACTORSCORE

Know The Score

# Welcome to ContractorScore





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# Contractor Score Basics



## What is Contractor Score?

**Contractor Score** helps measure the key aspects for a contractor's short-term financial and management capacity. Does the contractor have the money and manpower to mitigate problems on this job?

**Contractor Score** is not a guarantee or bond against a contractor's failure. It is designed to be an objective input to better assess risk or competition.

- **Manage subs on current projects with quarterly updates**
- **Broaden contractor solicitation with more confidence**
- **Differentiate yourself**
- **Owners are requiring a Contractor Score for prequalification**
- **A single number**
- **Preserve complete confidentiality of financials**

**Contractor Score General Disclaimer**

This financial information will be prepared by CS for the purpose of providing interested parties with general information about the Company. The data included will be derived from the books and records of the Company. Although such information is believed to present fairly the history and business of the Company, CS does not make any representation as to the completeness or accuracy of the contents of these financial metrics. CS, specifically, is only calculating data provided to CS by the Company. CS will, in no manner, attempt to verify the information provided to them.

Parties wishing to pursue business with the Company shall be responsible for the verification of any information upon which they may make any decisions.The underlying financial information to Contractor Score is treated as confidential. The recipient shall use such information only for the purpose of evaluating conducting business with the Company and not in any manner or for any purpose adverse to the interests of the Company. Contractor Score is in no way a guarantee of the company's future performance.



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# Contractor Score
# How It Works



- **Contractor Score** analyzes the contractor's most recent fiscal year's financial statements, its most recent fiscal quarter's financial statements, its outside lines of credit, its backlog, work-in-process and management capacity. All the raw data come from audited, reviewed, or compiled financial statements, internal statements and data, submitted IRS forms and from the contractor's bank. Partial IRS tax returns may be used if financial statements are not available. These sources are used to help ensure the numbers are genuine.

- **CS** analysts develop the **Contractor Score** from the confidential information. All of the original confidential information is secured and accessed only for quality control purposes. The confidential information is destroyed thirty days after the score is processed.

- Updates may be done as often as the contractor likes, but the **Public Contractor Score** expires 45 days after their last fiscal quarterly close that was submitted (90 days for year-end).

- There is a $60 fee for processing each **Contractor Score** update.

- The computed **Contractor Score** will be shared in confidence with the contractor via e-mail. The contractor then has the choice to allow the **Contractor Score** to be published on the web site for anyone to see, or keep it confidential. A **Contractor Score Certificate** with the expiration date will be sent to the contractor and they may share that with whomever they wish.



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# Submission Instructions



## Review this checklist. Verify you have all the requested information.

### 1. Your most recent fiscal year's financial statement

This should be either an audited, reviewed or compiled statement from your outside accountant including their cover letter. If financial statements are not prepared, the year-end IRS tax return may be submitted (first six pages only). Internal year-end statements or cash basis of accounting can not be accepted. Compiled statements will not effect the score but the certificate will indicate the score was derived from compiled statements.

### 2. Your most recent internal fiscal quarter's YTD balance sheet and income statement

If your most recent quarter represents your year-end as well, skip this submission.

### 3. Your most recent Work-in-Process statement

If not included in your financial statements. Job or customer names may be redacted if you wish.

### 4. Your most recent bank credit line total limit(s) and current balance(s)

This must be from a bank. A letter will suffice as long as actual amounts are cited and not vague ranges. Internal statements will not be accepted. If you do not have a credit line, that is not a problem, just state so.

### 5. Your most recent IRS Form 941, *Employers QUARTERLY Federal Tax Return* or ADP statement (page 1 is adequate).

### 6. Send this information one of three ways

- E-mail as PDFs to **Submissions@ContractorScore.net**
- Fax to 919-782-8376
- Mail or over-night to : *Contractor Score Submissions, 1904 Victoria Road, Ste 300, Raleigh, NC 27608*

### 7. Go to Registration & Business Information

Go To Registration

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# Purchase Contractor Score



- **There is a $60 fee for each Contractor Score update**
- **Payment is by credit card**
- **All Terms & Conditions must be accepted to Receive a Contractor Score**

Proceed to Terms & Conditions

Contractor Score is not a guarantee or bond against a contractor's failure. It is designed to be an objective input to better assess risk or competition. Please note, by your purchase of Contractor Score, you are agreeing to Contractor Score LLC's Terms and Conditions. Please read these **Terms and Conditions** prior to purchasing. By using our site you are consenting to our **Privacy Policy.**

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